

CAREER OPPORTUNITY

We are a major public sector specialized financial institution based in Islamabad with a wide network of branches across the country. The management intends to induct energetic and challenge oriented individual for the following position on regular/contract basis for its **Treasury Department based at Karachi:-**

Sr. No.	Post Title	Qualification/Experience
01.	Chief Dealer	<ul style="list-style-type: none"> • Masters in Economics, Business, Administration or Commerce from a recognized university by HEC, with 15 years experience. CFA qualified with same length of experience will have an added advantage. In depth knowledge and hands on experience of managing money market and capital market portfolio in Commercial banks/DIFIs/brokerage house or Asset Management Industry in Pakistan or Abroad. <p>Reporting to Head of Treasury, the candidate should have the ability to perform following duties:-</p> <ul style="list-style-type: none"> • Execute money market and capital market transactions with in the pre-approved line and limits and as per approved investment policy. • Propose profitable investment proposals/opportunities both in money market and capital markets. • Follow guidelines as defined by the management and provide active support to Head of Treasury in all aspects. • Target oriented with good analytical skills and good knowledge of SBP/KSE/SECP regulations. • Candidates drawing salary of less than Rs. 120,000/- may not apply.
02.	Head of Settlement	<p>Graduate or Masters in Economics, Business Administration or Commerce from a recognized University by HEC with 10 years experience. The candidate should have the ability to perform following duties:-</p> <ul style="list-style-type: none"> • Timely settlement and reporting of Money Market/FX and equity trades through SBP cheque/NCCPL/RTGS. • Generate portfolio reports on daily basis for money market and equity to help in decision making.

		<ul style="list-style-type: none"> • Monitoring of individual scrip wise/counter wise limit for money market and equity portfolio. • Prepare fund transfer Instructions (Money market settlement/Investment/Maturity). • Confirmation/verification (phone/fax) of broker contract of money market and equity trades with panel brokers on recorded lines.
03.	Vice President (Treasury Audit)	<p>MBA from HEC recognized university with minimum 10 years experience in a commercial Bank with at least 3 years in Bank's Treasury Operations at middle management/senior level. Banking diploma from the IBP will be considered as an added qualification. Preference shall be given to candidates who have served in similar position in commercial banks in Pakistan.</p>
04.	Research Associate	<p>Masters in Economics, Business Administration or Commerce from a recognized University by HEC with minimum 08 years of experience. However, relaxation in work experience up to 05 years will be considered in case of relevant additional qualification/certification/diplomas.</p> <p>The candidates should have hands on experience in any Asset Management company, Brokerage House, DFI or a commercial Bank. Reporting to Head of Treasury, the candidate should have the ability to perform following duties:-</p> <ul style="list-style-type: none"> • Analyzing economic trends both on micro and macro levels particularly in financial industry. • Establishing solid view point based on various valuation models and should have the ability to predict/forecast future scenarios/trends. • Must possess investigative skills to perform economic analysis and judge impact on economy in various conditions and their outfall both on money market, FX and equity markets of Pakistan. • Good understanding of Money Market and Capital Market dynamics. <p>The candidate must possess good analytical skills with command on MS Office, excel, power point.</p>
05.	Portfolio Manager – Equity Market	<p>Masters in Economics, Business Administration or Commerce from a recognized university by HEC with 08 years experience. However, relaxation upto 5 years in experience may be allowed in case of CFA level II qualified candidate.</p> <p style="text-align: center;">OR</p> <p>Graduate from a recognized university by HEC with 15 years relevant experience.</p> <p>As a Portfolio Manager- Equity Market you will generate value-adding investment ideas and aim to generate higher risk-adjusted returns than the equity market over a full economic cycle. By focusing your investment approach on selecting stocks offering attractive and sustainable dividend yields, you will generate better risk-adjusted returns with defensive characteristics.</p>

particularly in declining markets. The Candidate should have hands on experience in managing equity portfolio at any Commercial Bank/DFIs/Brokerage House or Asset Management company in Pakistan

The candidate should have the ability to perform following duties:-

- Generate better risk-adjusted returns with defensive characteristics, particularly in declining market
- Stock selection in Emerging Markets and portfolio construction
- Monitor settlement process and assist in generating portfolio reports on daily basis on all trades/investments.
- Target oriented with good analytical skills and in depth knowledge of regulations/rules of business by NCCPI/KSE/SECP and SBP.
- The candidate must be highly technical and analytical yet at the same time will have strong interpersonal and communication skills.
- Must have excellent knowledge of analyzing financial statements of the companies.

- We offer competitive remuneration package geared towards attracting best talent in the market.
- No TA/DA will be admissible for interviews.
- Interested candidates may apply online through website: www.ztbl.com.pk latest by 12.05.2013.

